



# Grain Brokers

AUSTRALIA



## GRAIN SECURE

### Are you registered for the PPSR?

WE CAN HELP ELEVATE YOUR STATUS TO A SECURED CREDITOR AND FURTHER PROTECT YOUR INCOME AND FARM PROFITS.

#### WHAT IS THE PPSR?

The Personal Property Securities Register came into effect in 2012 and many businesses have begun taking advantage of the register to help protect the money they work hard for. The PPSR is now considered a vital risk management tool.

#### WHY IT'S IMPORTANT TO REGISTER

In the case of commercial insolvencies unsecured creditors go to the back of the queue and there is little chance of being paid for any outstanding debts you are owed as the secured creditors are prioritised. By registering your business with the PPSR against any marketers you sell your grain to, your status is elevated to a secured creditor, and in the case of an insolvency you greatly increase your chances of being paid.

#### THE PPSR IN ACTION

Let's say your farming business ABC Farms sells grain to Marketer 123 on payment terms. On the financial collapse of Marketer 123, ABC Farms is owed \$135,000. In the past as an unsecured creditor ABC Farms would have to write this off as a loss. But, with the PPSR, ABC Farms now has the following claims:

- A secured claim over any of its grain still held or under the control of Marketer 123; and
- A secured claim over outstanding debt due to Marketer 123 in respect of its sale of any of ABC Farms grain.

ABC Farms has the best claim to its grain out of all creditors, and the insolvency practitioner legally must recognise ABC Farms as a prioritised and secured creditor.

#### HOW DO YOU REGISTER AND IS IT COMPLICATED?

Many businesses find the PPSR a complex subject, and not only that is also very time consuming as registrations must be done through the PPSR web portal. The team at Grain Brokers Australia can enact PPSR registrations on your behalf, and actively manage your creditor status to ensure you are constantly and sufficiently protected.

#### HOW MUCH DOES IT COST?

GBA register all grain sales made by GBA on your behalf with the PPSR at no cost to you.

***To take advantage of this important risk management tool contact your GBA broker.***

**NO GROWER TOO SMALL.  
NO GROWER TOO BIG.**

**Contact your GBA broker or the head office on 1300 946 554**

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